



# Impact Austin Nonprofit Workshop 2026 Grants

2026 | Impact Austin

# Meeting Agenda

- 12:05 – 12:15      Welcome  
Margaret Ballinger, Impact Austin Grants Co-Chair
- 12:15 – 1:00      Impact Austin Grant Process Overview  
Elaine Jensen, Impact Austin Nonprofit Coordinator  
Fay Evans-Martin, Impact Austin Nonprofit Coordinator  
Angela Hebert, Impact Austin Grants Finance Coordinator
- 1:00 – 1:10      Grant Process Experience  
Jodi Schrobilgen, Executive Director, Hope Clinic
- 1:10 – 1:30      Q&A  
Moderator: Melissa Lorber, Impact Austin Nonprofit Coordinator  
Margaret Ballinger, Impact Austin Grants Co-Chair  
Angela Hebert, Impact Austin Grants Finance Coordinator  
Jodi Schrobilgen, Executive Director, Hope Clinic



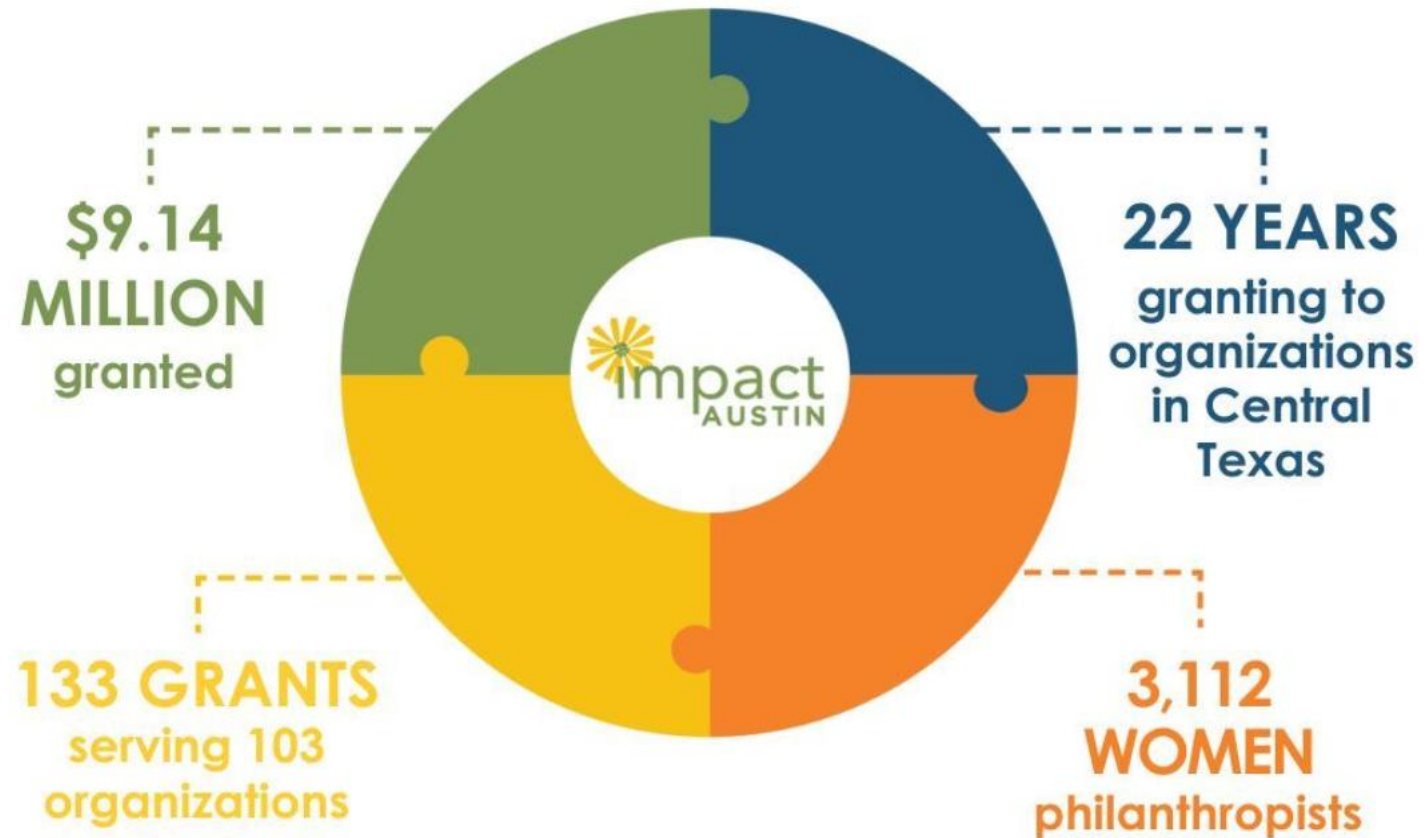
**Welcome**

**Margaret Ballinger**  
Grants Co-Chair  
Impact Austin



# Our Collective Impact

## OUR COLLECTIVE IMPACT



# Grants Overview

**Elaine Jensen**  
Nonprofit Coordinator  
Impact Austin



# What's New This Year

- **Impact Austin grants will be UNRESTRICTED this year**
- Single grant cycle for 2026
- Three focus areas will be awarded: Community, Education, and Health & Well-Being
  - An Equity lens will be applied across all focus areas
- No initiative budget will be required as part of the financial attachments to the application
- Grant amounts for 2026 are \$80,000 for primary and \$20,000 for secondary in each area.  
Applicants will apply for an \$80,000 award.



# Grants Overview

- A Grant Proposal can:
  - Support programs or projects: existing programs or projects or new programs that target a specific population and aim to achieve specific, measurable goals; and/or
  - Support capacity: strengthen or grow a nonprofit organization to improve its future performance, impact, and sustainability producing measurable results for the organization; and/or
  - Achieve outcomes to support the overall mission and vision of the organization
- Grant amounts are based on Impact Austin membership levels on December 31.



# General Eligibility Guidelines

- An eligible organization must:
  - Be a public charity with tax-exempt status under Section 501(c)(3) of the IRS Code
- An eligible organization must:
  - Provide services in Bastrop, Hays, Travis and/or Williamson counties
  - Use the entire grant amount (no partial grants)
  - Identify the focus area for the application – Community, Education or Health & Well-Being for 2026
  - Organization must not have received an Impact Austin Grant within the time frames posted in the Impact Austin Grant Application Guidelines on our website or link [Guidelines](#)





# What We Will Not Fund

- We will no longer restrict the use of grant funds by an entity. However, any restriction placed on 501(c)(3) organizations by law or IRS rulings must be followed. The 501(c)(3) organization is responsible for such compliance.
- In addition, we will not fund the following:
  - Sports teams or competition
  - Fraternal, sectarian, and religious organizations where the grant is intended to principally benefit the organization's own members/adherents, or to fund inherently religious activities
  - Private foundations

# 2026 Grant Areas



## **G3 GRANT | APRIL 2026**

To improve the lives of youth in the community



## **COMMUNITY GRANT | JUNE 2026**

To enhance economic, social, environmental or cultural initiatives



## **EDUCATION GRANT | JUNE 2026**

To enhance education and learning



## **HEALTH & WELL-BEING GRANT | JUNE 2026**

To strengthen and enhance the lives of children and families or positively impact the mental or physical health and wellness of people

# Key Criteria

**Credible** – organization is reliable and trustworthy; has a strong record of achieving its goals; has a solid reputation within the community

**Capable** – organization can turn good ideas into reality; has competent and qualified staff, as well as the structure and systems to achieve its goals; strong board; sees becoming as diverse as the community it serves as a goal; prior success

**Committed** – organization considers operational needs in terms of mission; is committed to serve the community with or without us; has a plan to continue the work beyond our grant

**Significance and Impact** – organization addresses important needs within the community; works to resolve the issues; has clear understanding of the primary population it serves; considers diversity, equity and inclusion in decision making



# Review Committees

The Grant Review Committees (GRC) are responsible for implementing Impact Austin's grant process and choosing two finalists per focus area. Members complete training on Impact Austin guidelines and grant evaluation.

The Grant Finance Committee (GFC) consists of Impact Austin members with strong financial experience and skills who serve as financial consultants for the grant review committees in the review of financial information provided by the nonprofit organizations.



# Application Recommendations

- Ways to strengthen your application
  - Tell us your story – persuasive community need
  - Get objective feedback from others
  - Impact – How will this money affect others?
  - Grant Category – What made you pick this one?

# Reasons Not Moving Forward

- Competition
- Similarity to Other Nonprofits
- Current Events
- One Person-centric Organizations
- Success not Defined
- Organization Readiness
- Site Visit Preparedness

# High Level Themes

**Impact Concerns** – Is grant significant relative to the organization's budget or scale

**Scope & Reach** - Too niche, small or primarily serving populations outside of the Austin area

**Faith/Cultural Fit** – Overtly religious missions

**Clarity & Transparency**– Lack clear metrics, financial transparency or concrete plans for how funding might be used

**Competition with Other Needs**– Judging against some higher impact, more urgent or equitable opportunities

# Summary

Show broad and equitable community impact

Provide clear, measurable outcomes

Demonstrate that IA funding would make a unique and significant difference



# Girls Giving Grants (g3)

- Girls Giving Grants (g3) is the youth version of Impact Austin. Each girl (in grades 8-12) gives \$125 of her own money, with \$100 of that amount allocated for the community grant. Girls are trained on many topics, including community needs and how to assess grants.
- Since 2006, g3 has awarded \$130,600 in grant awards. The 2026 grant award will be \$8,000.
- The g3 grant cycle runs concurrent with the school year. The application window is open for the g3 grant during the month of October. The recipient of the g3 grant is selected in April.
- Grant funds support youth programs in Travis, Hays, Williamson and/or Bastrop counties.
- Nonprofits may apply for this grant in addition to, and separately from, the Impact Austin grant process.
- Information about the g3 Grant is available at [impactaustin.org/apply-for-g3-grants](https://impactaustin.org/apply-for-g3-grants).
- For questions about the g3 grant, contact [g3@impactaustin.org](mailto:g3@impactaustin.org).



# Grant Process Overview

**Fay Evans-Martin**  
Nonprofit Coordinator  
Impact Austin



# Grant Process Overview

## Grant Application Process

Phase I: Grant Application

Phase II: Site Visit

Phase III: Presentation and Vote

# Phase I : Grant Application

The Grant Application describes your organization with supporting documentation and should clearly answer how this grant will advance your overall mission and how will you measure success.

The Grant Application asks about six topics:

- Organization
- Equity Lens: Diversity, Equity, Inclusion and Belonging
- Intentions
- Constituency and Community Involvement
- Why Now?
- Additional Information

Required attachments include organizational financials, audit, Form 990, litigation.

# Phase II : Site Visit

Three organizations are selected by each Grant Review Committee for site visits.

Applicants selected for a site visit will host members of the Grant Review Committee at their facility or a location of their choice. Site visits may be held virtually if required by the nonprofit.

Purpose: To meet the people behind the organization and gain first-hand observations and impressions

- Part 1: Introductions, tour, organization overview by applicant
- Part 2: Panel interview / Q&A
  - Executive Director
  - Board Member
  - Financial Representative

Following the site visit each Grant Review Committee will select two Finalists to attend the Annual Meeting for 2026.



## Phase III : Presentation and Vote

- If you are selected as a finalist, there will be a Finalist Training session on May 8, 2026, to give you all the necessary information.
- You will be asked to prepare a Finalist Packet that includes a Finalist cover letter, Finalist Report, and a 4-minute video.
- These materials are prepared jointly by Grant Review Committee (GRC) Chairs and the nonprofit and are provided to the full Impact Austin membership.
- Member voting is done during the Annual Meeting on June 8, 2026.
- The nonprofit with the most votes in each focus area will receive the primary grant; the nonprofit with the second most votes will receive the secondary grant.
- Members and Finalists are notified of awards at the Annual Meeting.



# Key Grant Dates

## 2026 GRANTS

01/07/2026 - Impact Austin 2026 Nonprofit Workshop

01/08/2026 - Grant applications open for submission; Grant amount announced

02/05/2026 - Grant applications close at 5:00PM CST

03/13/2026 - Initial grant review decisions communicated (6 in each category)

04/10/2026 - Semifinalist decisions communicated (3 in each category)

04/23/2026 - 04/25/2026 - Site visits

05/08/2026 - Finalist decisions communicated (2 in each category); all other applicants declined by this date

05/08/2026 - Finalist training

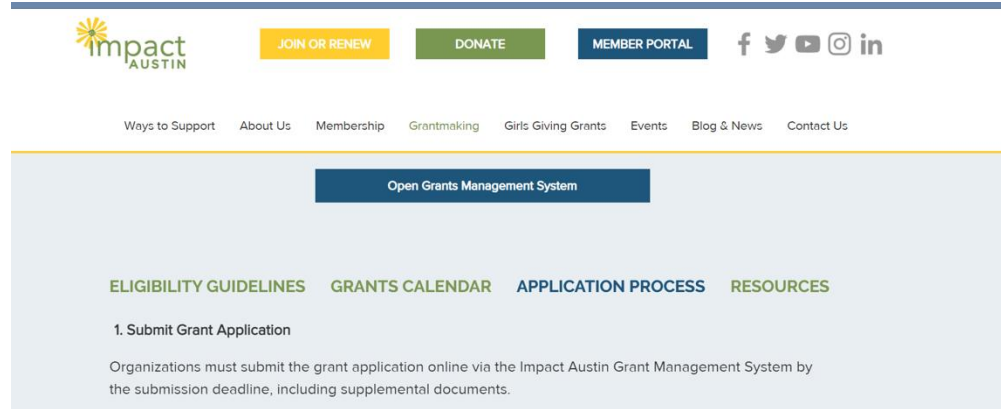
06/08/2026 - Impact Austin Annual Meeting; Community Partners announced

June 2026 – Grant awards issued



# Grant Management System

- Impact Austin will start accepting Applications for 2026 Grants starting January 8, 2026.
- All grant proposals must be submitted using the Impact Austin Grant Management System.
- Access the Impact Austin Grant Management System with the following link: [https://webportalapp.com/sp/ia\\_grant\\_application](https://webportalapp.com/sp/ia_grant_application) or go to the Grantmaking section on the Impact Austin website at <http://www.impactaustin.org/grantmaking>. (Look for this blue box: “Open Grants Management System”)



- Do not try to log in to the member portal for grant applications.
- Start applications early so we can assist with questions and issues!
- If you have any questions, contact us at [grants@impactaustin.org](mailto:grants@impactaustin.org).





# Grant Management System

Sign In

Email

Password

[Log In](#) [Forgot your password?](#)

Need an Account?

[Sign Up](#)

You will see two options

- 1) Sign In
- 2) Need an Account?

- Most of you will use the “Sign In” option—**only** use the “Need an Account?” option if your organization has **never** applied for an Impact Austin grant.
- If your organization has previously applied for an Impact Austin grant, the organization has a profile in the grant management system—do **not** use the “Need an Account?” option to create a duplicate profile.
- If you do not know (or want to change) the email or password associated with your agency’s profile, email us at [grants@impactaustin.org](mailto:grants@impactaustin.org).
- Your agency cannot have two emails associated with the profile, but we can change your login to a new email and allow you to reset the password.



# Grant Management System

- If you accidentally create a duplicate agency profile and the grants management system will not let you save your application because the agency's EIN is already associated with a profile, STOP and contact [grants@impactaustin.org](mailto:grants@impactaustin.org) as we can fix it! Do **not** attempt to alter the EIN and proceed.
- **Only** if your organization is new to Impact Austin, use the "Need an Account?" option, and you will be prompted to create an agency profile as part of the grant application process.
- Do not enter a space or dash in the EIN field, because the last number will be truncated, and the EIN will not be valid.
- Consider using a generic email address as your login to facilitate access by other employees or outside grant writers. This can be done when you initially create the profile or changed by us at any time.

# Lessons Learned

Lesson 1: It will take time to gather and upload all the requested supporting documents that need to be filed with the Grant application.

Lesson 2: It is important that you provide all the requested financial information — ask us if you have questions.

Lesson 3: Review your entire Grant application carefully, especially the financial attachments, with more than one set of eyes if possible.

Lesson 4: Submit your application before the last day to avoid internet glitches, etc.

**Angela Hebert**  
Grants Finance Coordinator  
Impact Austin

# Financial Requirements

- All required financials documents (see following three slides) must be submitted with the application.
- Please double check your submission to be sure all required documents are included. Missing, incomplete, or incorrect financial documents may disqualify the nonprofit for this cycle:
  - If you do not have data for a specific item (e.g., Litigation, Audit), upload a note stating that you do not have this data, or it is not applicable
  - Submit before the last day so there is time for you to double check what you submitted
- If your application is selected to move on to the site visit phase, you will be asked to provide proof of insurance.
- If you have questions about the financial documents, please contact [grants@impactaustin.org](mailto:grants@impactaustin.org).

# Required Financial Documents

## Organization Financials

- *Statement of Activities* (Income and Expenses) for the most recently completed fiscal year. For calendar year applicants, the statement must be for the year ending December 31.
- *Statement of Financial Position* (Balance Sheet) for the most recently completed fiscal year and the most recent month-end. For calendar year applicants, the statement must be as of December 31.
- *Current Year Organization Budget with Year-to-Date Actuals vs. Budget* – no older than December 31. Submit your current year budget.
- You may use your own financial statement forms or the Impact Austin forms provided in the application.

## Financial Narrative

- Explains any key items on the financials that would not be obvious to those outside the organization

**Audit, financial review, or compilation**

**Form 990 (most recently filed)**



# Required Financial Documents

## Funding Sources

- List of entities (e.g., Foundations, Corporations, Governmental agencies, etc.) funding your organization for the current year and most recently completed fiscal year.

## Litigation

- List of actual or threatened litigation or regulatory proceedings, investigations, or governmental actions involving your organization in the last two years with a brief description of the basis for each.

If you have questions about the financial documents, please contact [grants@impactaustin.org](mailto:grants@impactaustin.org).



# Sample Financial Statements

- Statement of Activities [EXAMPLE](#)
- Statement of Financial Position [EXAMPLE](#)
- Budget vs. YTD Actuals [EXAMPLE](#)



## Community Partner

# Community Partner Grant Experience

(A Community Partner is a current or former recipient of an Impact Austin grant)

**Jodi Schrobilgen**

Executive Director

Hope Clinic



# Community Partner



# Q & A

## Moderator:

Melissa Lorber, Impact Austin Nonprofit Coordinator

## Panelists:

Margaret Ballinger, Impact Austin Grants Co-Chair

Angela Hebert, Impact Austin Grants Finance Coordinator

Jodi Schrobilgen, Executive Director, Hope Clinic



## Additional Resources

Detailed information about the Grantmaking Process is available at  
<https://www.impactaustin.org/grantmaking>

If you have questions, please contact Impact Austin's Nonprofit  
Coordinators at [grants@impactaustin.org](mailto:grants@impactaustin.org)





**Thank You!**